



SONET
APPLICATION FOR ALLOCATION OF HECTARES

Order Number: _____
Processed Date: _____
<i>Office Use Only:</i> _____

GROWER DETAILS

Legal Entity: _____

Contact Name: _____ Farm Name: _____

Contact No: _____ Fax: _____

Email: _____ Purchase Order Number: _____

TREE ORDER – Sonet

Year of Delivery											
2011				2012				2013			
No. ha	No. trees	Intended Spacing	Rootstock	No. ha	No. trees	Intended Spacing	Rootstock	No. ha	No. trees	Intended Spacing	Rootstock

Intended nursery* _____
* Accredited and licenced by Citrogold

Please note

1. Fees payable on confirmed orders (Excluding VAT).
 - Tree deposit to nursery at confirmation of order.
 - Tree royalty fee of R7.00 per tree, payable prior to release of budwood for budding or top-working.
 - Production royalty: R7-00 per tree, per year paid in years 3, 4 & 5 after date of planting
 - Cartons to be identifiable with Grupotec traceability system (Grupotec licence fee excluded in royalty)
2. Tree price, excluding royalty fee, must be negotiated between the grower and nursery.
3. PLANT BREEDER'S RIGHT ACT NO. 15 OF 1976 section 23, Rights of holder of Plant Breeder's Rights:
The effect of the protection given under this Act by the grant of a plant breeder's right (PBR) shall be that prior authority shall during the currency of the PBR be obtained by way of licence under section 25 or 27 by any person intending to undertake the following:
 - a) Production or reproduction of material (multiplication);
 - b) Conditioning for the purpose of propagation;
 - c) Sale or any other form of marketing;
 - d) Exporting;
 - e) Importing;
 - f) Stocking for any of the purposes referred to in paragraphs (a) to (e) of
 - I. Propagation of the relevant variety; or
 - II. Harvested material, including plants, which were obtained through the unauthorised use of propagating material of the relevant variety.
4. **Every effort is made at ensuring trueness-to-type but extensive evaluation of this cultivar has not been possible yet under South African conditions. This variety is classified as "Potential" – see page 2 for explanation of classification. Accordingly:**
 - a) by my signature hereto, accept that no representations are made regarding the performance of the Trees or that they are in any way fit-for-purpose; and
 - b) that the acquisition, placement, implementation, cultivation and harvesting are at my own risk; and
 - c) hereby indemnify Citrogold, and the owner of the variety, and hold them harmless against all claims for loss or damage for any reason.
5. I acknowledge that the ownership of the relevant plants will not vest in me or the owner/s of the land.
6. It is agreed that it is a requirement:
 - a) to enter into a non-propagation and supply agreement prior to receipt of trees; and
 - b) to pay the applicable royalties upon account rendered within 7 (seven) days of written request to do so.
7. I undertake to supply all details of the orchard identification, including name and GPS co-ordinates on completion of planting.
8. I undertake not to propagate or dispose of any plant material of the Variety without Citrogold's prior written consent.

"This order is subject to Citrogold's general terms and conditions. The general terms and conditions are available at Citrogold's offices, or can be faxed, delivered or emailed free of charge upon written request, during office hours, and are available at www.citrogold.co.za/termsandconditions. I, the undersigned, confirm that I have read the general terms and conditions and agree to be bound thereby."

THUS DONE and SIGNED at _____ this _____ day of _____ 20_____.

LICENCED GROWER, who is duly authorised.



Citrus Categories

According to various studies, farmers (and other businesses) can be grouped into one of four different categories, viz. Experimental (10%), Early Followers (15%), Late Followers (60%) and Laggards (15%). Each category of farmer has different approaches to farming in general and more specifically to levels of risk with experimental farmers being more open to taking risks. When it comes to making choices of which cultivar to plant and how much, it could be that the experimental farmer would be more keen to try something new, while the late follower would take a 'wait and see' approach.

While CitroGold, acting as a developer and manager of citrus cultivars, does not want to 'break the speed' of 'experimental' and 'early follower' farmers it also wants to act responsibly to the citrus industry. Therefore, in order to make it easier for growers to make decisions when choosing cultivars to plant, CitroGold has categorised all their managed cultivars into 4 groups, viz. Experimental, Potential, Semi-Commercial and Commercially Recommended. Following is a description of these categories:

A. Experimental

These are promising new cultivars that have been recently discovered or bred. Normally 5-10 trees will be top-worked to this cultivar in different production areas of the country. The purpose is to:

- test the performance of the cultivar in different climatic regions
- test for true-to-typeness of the cultivar
- do preliminary quality and market tests
- act as a demonstration site to prospective growers

In most cases the bud wood has been through STG (Shoot Tip Grafting), indexed for diseases and pre-immunized with a mild strain of tristeza virus.

B. Potential

At this stage the cultivar is planted as nursery trees, normally on different root stocks. From 100 trees up to 1 hectare are planted. In addition to the aforementioned points, further tests include the following:

- Compatibility on different rootstocks
- Internal and external quality
- Shipping trials
- Shelf life
- Market acceptability

C. Semi-Commercial

At this stage, if the cultivar has performed satisfactorily, the growers will be recommended to make semi-commercial plantings of not more than 30% of the variety in which the new cultivar falls. For example if the new cultivar was a navel selection - and an interested grower had 100 existing hectares of navels - then the grower would be advised to plant no more than 30 hectares of this new navel cultivar.

During this semi-commercial evaluation period the following medium and long term points are investigated by researchers, extensionists, growers and marketers:

- Ideal rootstock combinations
- Detailed micro climate suitability
- Soil suitability
- Commercial shipping protocols
- Detailed marketing requirements

D. Commercially Recommended

At this point most production and marketing nuances of the cultivar are known and growers can - with little or no risk - plant the cultivar with success.